presented by Angela Mahoney, M.Ed. - September 24, 2019

I Can Work! is a *career-readiness* curriculum designed to integrate communication skills with hands-on prevocational training in the areas of job readiness, clerical, retail, food service, and the grocery industry.





In 2001 I began my teaching career as a `Work Skills Teacher' in a private school setting.

In my classroom I supported over 75 middle and high school students plan and prepare for successful employment.





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I teach educators, therapists, and parents the vocational skill building action steps for creating a highly engaged transition plan, developing hands-on job related apportunities, and using data paired with reflection to prepare all individuals for successful employment. *icenwork.therapro.com*



The WH's of Soft and Hard Job Skills Lesson Planning and Differentiation for ALL learners The How-To's of Task Boxes Breaking Down the 5-Module Focused Career Readiness Model Benefits of Job Data and Reflection Systems How and Why to Introduce Work-Related Vocabulary Exposure to Pre-Vocational Job Opportunities and Beyond!





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According to the Society of Human Resource Management's
2019 State of the Workplace article:
The significance of developing and applying
social and emotional skills is growing.
Soft skills are twice as predictive of a student's academic
achievement as home environments and demographics and
30-40 percent of jobs in growth industries require soft skills.
Additionally, 57 percent of leaders say soft skills are
more important than hard skills.



\downarrow	Social Skills Communication Skills	
What are vocational soft skills? A group of personality traits!	Language Skills	
	Personal Habits Leadership Traits	
	Emotional Empathy	
	Time Management Teamwork	



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What is the MOST in-demand SOFT SKILL?	
A. Organization	
B. Communication	
C. Adaptability	·
Percent of skills members list that are soft skills among industries with at least 56K employees https://www.linkedm.com/publickedm.skills.increasingly-crucial-getting-your-dream_gay-berger.gh-d-f) 10	

What is the MOST in-demand SOFT SKILL?	
A. Organization 56.4%	
B. Communication 57.9%	
C.Adaptability 54.9%	
Parcent of skills members list that are soft skills among industries with at least 50K employees https://www.linkedin.com/pulse/soft-skills.increasingly.cucial.getting.your.drsam.gov_berger.ph.d.) 11	





Communication	20 fd 200	
	r 🕅 🙈 🖪	
Role Playing	Second Witeway Doarmoned	
Small Group Discussions	M 🖗 🕰	



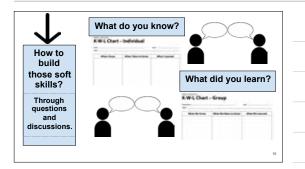
Independence	Personal Habits		
self-contidence	Time Management		
	Work -Appropriate Attire		
	Self Advocacy	5	



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Independence			
3			
	A protessional does not get silv when working on bis or her job.	and code out using a time-clock.	
self-confidence	ÍÓ		
	A polessenti says "Helip" and "Boodbye" to his or her augorytos.	A professional laters carefully and follow directions.	16





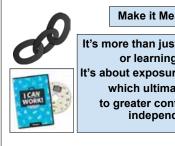




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Exposure			
Possibilities	R		
Possibility	N.		
Differentiated Levels			
Hands-On Learning	67	• • • • •	





Make it Meaningful

It's more than just having a 'job' or learning a skill. It's about exposure and practice, which ultimately leads to greater confidence and independence.



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	Vocational	Hard Skills	5	
What are vocational hard skills?	Why build vocational hard skills?	How to build those hard skills?	When to build those hard skills?	
f				22

Hard skills are teachable abilities or
a set of skills that are easy to:
A. Master quickly
B. Quantify
C.Build over time



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25	
	28

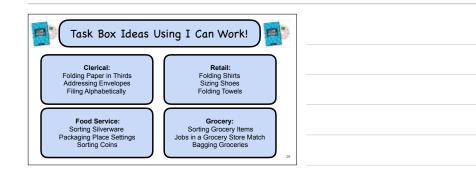
Task boxes	Four different types typically:			
	Assembly Sorting			
A A	Put In Coordination			
		26		

Benefits of Task boxes:	
Encourage independence with use of minimal or no guidance	
Excellent sequencing skill builder	
Visual step-by-step presentation	





by- p al	To complete this task / will	Only 10 minutes per task!	
rly ed #		All materials located in task box	







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Career-	Readiness Module Focus	***
Modu	ule One: Job Readiness	(†)
	Module Two: Clerical	You're the Professional of the Month
	Module Three: Retail	Congratulations
	Module Four: Food	d Service
	Module	Five: Grocery

|--|

What is Differentiation?		
Store the Learner		
Assess the Learner		
Conversion Approxime		
	33	



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Level 1 Text	Level 2 Picture		
3-1a: Who Am I ?	3-tb: Who Am I?		
12			
	······································		
	curriculum has over 20 pre-made ATED lessons and worksheets!	34	

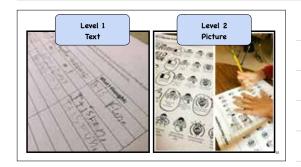
Data Collectio	Focus	ed on:	
	Time frame for	Number completed correctly Time frame for work tasks Adaptations	
/ ¥ ·	Following L-to	o- R Sequence	
Band Society (Rest value 1988)	Individualized career-focused		
E SI St	data system	9	

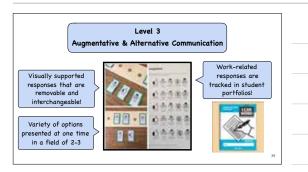
Tracking Jobs	Focused on:					
~~*	Jobs completed weekly Variety of jobs attempted Reflections on task Patterns or Concerns					
1-7e: Jobs I Have Completed	Self- Advocacy Skill Builder					
		36				



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Work-Related Reflection	on	
I though	ht my job today was:	
	₲₳₰₡₡	
I liked my	/ job today. It was good.	
My job was frustrating today. I feel proud of my work today!		









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Prior to charting this module	samplets the steps satisfied	here and pethonali the name of	ry materials for your chadnets
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						41

Module	One: Job Readiness Vocabulary
	Co-Workers Supervisor
(')	Signing In and Signing Out
\smile	Waiter and Waitress Construction Worker
	Office Worker Teacher Chef



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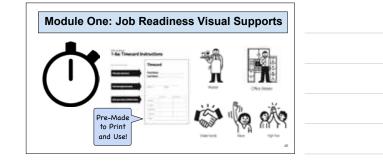








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	Day 1	Day 2
5 Minute Warm-Up	Video "Self-Advocacy: A State of Mind" https://www.youtube.com/watch?v=CqtO3c vdom8	Video "More Alike Than Different" https://www.youtube.com/watch?v=-cA3t1 HW10w
30 Minute Activitie/s	K-W-L Worksheet focused on "Preparing for Work" Ready to Work! Worksheet 1-1	All About Me! Interest Inventory 1-2
10 Minute Wrap-Up	As a group complete the L on the K-W-L chart focused on how to be "Ready to Work"	As a group have individuals share their interests inventory answers. Generate and encourage the vocational discussion.

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New York Control of Co	E VEAM EVEAM		



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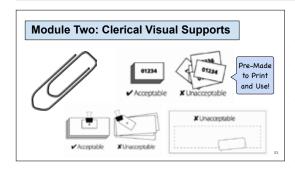
Module Two: 0	Clerical Skills Vocabulary
\square	Paper Envelope Sealer
$\langle \mathcal{A} \rangle$	Envelopes Envelope Sealer
\bigcirc	Files Stapler Labels
	Index Cards Circle Stickers







Hands-On	
Learning	







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Day 2 Video "Clerical Tasks in an Office Setting" https://www.uoutube.com/watch?v=
Setting"
KYtbl-12IHA
Folding Paper in Thirds Activity 2-2
Track and reflect on folding in the thirds in student workbook

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	1990					57



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Module Three	: Retail Vocabulary	
T	Button-down Shirts Shoes	
	Shoe Boxes T-Shirts Socks	
•	Towels Hangers	
	55	

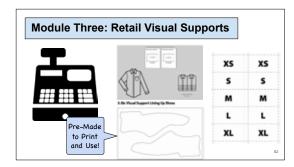


Module Three:	Retail Tasks
T	Sizing and Boxing Shoes
	Hanging Shirts and Pants
•	Folding Shirts and Pants
	Sizing and Pricing Clothes





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ixing noes		
	61	







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I Can Work! Module 3: Retail Month 3 Week 1	30-45 Minutes x 2 Days a Week	
	Day 1	Day 2
5 Minute Warm-Up	Who Am I? A Cashier Worksheet 3-1	Video "Professionalism in the Workplace" https://www.youtube.com/watch?v= ZdPWVjQSad4Sindex=35ilst=PL5-XYo t2VKQM908zNFuVWXMhrNLSTKEpM
30 Minute Activitie/s	Buttoning Shirts Activity 3-2	Buttoning Shirts Activity 3-2
10 Minute Wrap-Up	Track and reflect on buttoning shirts in student workbook	Track and reflect on buttoning shirts in student workbook
	Retail Words	

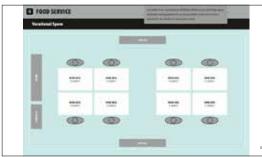
What is the TOP industry where]
SOFT SKILLS are most common?	
A. Restaurants	
B. Health, Wellness and Fitness	
C. Retail	
Percent of skills members list that are soft skills among industries with at least 50K employees <u>https://www.linkedin.com/pulse/soft</u> 65 skills.increasingly-cnuckl-getting-your-dream-guy-berger_sh-f-1	

What is the TOP industry where SOFT SKILLS are most common?	
A. Restaurants 15%	
C. Retail 13.8%	
Percent of skills members list that are soft skills among industries with at least 50K employees <u>https://www.inksdin.com/ju/seisoft.skills;</u> . @ increasing/c-rucial action your dream gay bener chief.d)	



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Module Four: I	Food Service Tasks	
Set Set	tting and Cleaning Tables	
ΨΨ٩	Assembling a Place Setting	
	Folding Napkins Condiments	
	Sorting and Making Change	



		Service Vi		
			FORK	FORK
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Name and Address of State					
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	Day 1	Day 2
5 Minute Warm-Up	Who Am I? A Bus Person! Worksheet 4-1	Video "Working in a Restaurant" https://www.youtube.com/watch?v= RuiSExp2s7M
30 Minute Activitie/s	Rectangle Folding and Packaging of Napkins Activity 4-2	Rectangle Folding and Packaging of Napkins Activity 4-2
10 Minute Wrap-Up	Track and reflect on folding napkins in student workbook	Track and reflect on folding napkins in student workbook

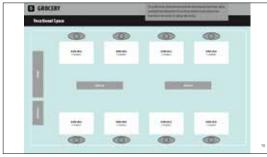
2 Days a Week		
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and Packaging of 2		
n folding napkins k		
9		

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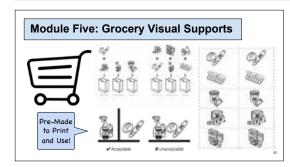
Module Fiv	e: Grocery Vocal	bulary
	Money Soft Grocery Item	Hard Grocery Items
	Cleaning Supplies	Cold Grocery Items
	Cash Register	Plastic Bags

Module Five: Grocery Tasks	
Stocking Shelves Inventory of Items Hard and Soft Item Sort	
Cleaning and Food Item Sort	









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<i>th Work!</i> Module 5: Grocery th 5 Week 1	30-45 Minutes x 2 Days a Week
Day 1 hute Warm-Up Who Am I? A Bagger! Wor	Day 2
hute Warm-Up Who Am I? A Bagger! Wor	heet 5-1 Video "On the Job with Bob" https://www.youtube.com/watch?v= nXSksCttbBA
linute Activitie/s Sorting Hard and Soft Gro Activity 5-2	ry Items Sorting Hard and Soft Grocery Items Activity 5-2
inute Wrap-Up Track and reflect on sortin student workbook	items in Track and reflect on sorting items in student workbook







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Module One: Job Readiness	
Module Two: Clerical	
Module Three: Retail	
Module Four: Food Service Module Five: Grocery	

Implementation Ocerrise: 30-45 minutes 1 a days a seek Meanth 2 Clerical Who Am II Office Works Subdrys Charless Subdrys Charless Extension provides Extension p
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Off-Campus	Job Opportunities	
<i>ر</i> فر	Begin in the High-School Years:	
	Hotel Grocery Store Office	
TTT	Day Care Restaurant	
	Car Wash Hospital	



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Home Opportunities	
Create a chore chart and reinforce: Setting the Table	
Making Bed Sorting and Washing Laundry	
Create a small Work Skills Center!	
Sorting Silverware Filing by Letter or Word Sorting and Folding Socks Folding Towels	



\downarrow	High School Years	
When to build	Work-appropriate attire Time management skills	
those hard and soft skills?	In-House job opportunities Weekly Off-Campus job opportunities Post Secondary Years	
100	Community Based Learning Time management skills	
	Applying and Interviewing skills Daily Off-Campus job opportunities	











